

Effective 2/29/12

Van Bortel



Subaru Programs Expires 2/29/12

2012 Tiered Low Rate Financing

Low Rate for 2012 All Models EXCEPT IMPREZA & WRX/STI

	24mo	36mo	48mo	60mo	63mo	72mo
Tier I&II	0.9%	0.9%	2.9%	2.9%	2.9%	3.9%
(FICO 700+)*	.04202	.02822	.02213	.01798	.01719	.01566
Tier III	4.9%	4.9%	4.9%	4.9%	4.9%	4.9%
(FICO 660-699)	.04394	.02999	.02305	.01889	.01810	.01612
Tier IV	5.9%	5.9%	5.9%	5.9%	5.9%	5.9%
(FICO 620-659)	.04439	.03048	.02351	.01935	.01857	.01659
Tier V	8.9%	8.9%	8.9%	8.9%	8.9%	8.9%
(FICO below 620)	.04582	.03189	.02197	.02079	.02002	.01807

Minimum to Finance \$10,000

Low Rate for 2012 IMPREZA & WRX/STI

	24mo	36mo	48mo	60mo	63mo	72mo
Tier I&II	1.9%	1.9%	2.9%	2.9%	2.9%	3.9%
(FICO 700+)*	.04255	.02865	.02213	.01798	.01719	.01566

Minimum to Finance \$10,000

Lease Cash

Legacy (all models)

\$500.

All Incentives are not eligible for international sales

*FICO scores are determined by State Specific Bureau. The credit approval will provide tier level of loan. A FICO score is a credit score developed by Fair Isaac & Co., a method attempting to condense a borrower's credit history into a single number score. They are provided by Equifax, Trans Union and Experian.

Effective 2/01/12

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Subaru Programs Expires 2/29/12

2011 Tiered Low Rate Financing

Low Rate for 2011 All Models

	24mo	36mo	48mo	60mo	63mo	72mo
Tier I&II	0.9%	0.9%	2.9%	2.9%	2.9%	3.9%
(FICO 700+)*	.04202	.02822	.02213	.01798	.01719	.01566
Tier III	4.9%	4.9%	4.9%	4.9%	4.9%	4.9%
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Minimum to Finance \$10,000

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